

At a Glance

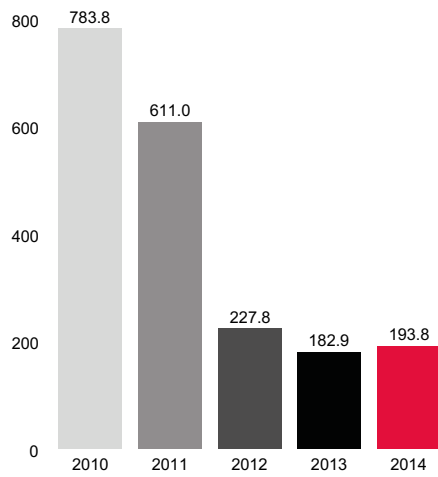
Key Financials in EUR million

	2014	2013	2012	2014-2013
	Full Year	Full Year	Full Year	YoY
Revenues	193.8	182.9	227.8	10.9
Gross profit	41.5	-7.4	0.4	48.9
Gross margin	21%	-4%	n/a	25
EBITDA	-41.3	-69.9	-115.6	28.6
Operating result (EBIT)	-58.3	-95.7	-132.3	37.4
EBIT margin	-30%	-52%	-58%	22
Net result	-62.5	-101.0	-145.4	38.5
Net result margin	-32%	-55%	n/a	23
Net result per share - basic (EUR)	-0.56	-0.98	-1.44	0.42
Net result per share - diluted (EUR)	-0.56	-0.98	-1.44	0.42
Free cash flow*	-47.0	-1.1	-61.6	-45.9
Equipment Order Intake	153.4	133.2	131.4	20.2
Equipment Order Backlog (end of period)	65.2	59.6	79.4	5.6

* Operating CF + Investing CF + Changes in Cash Deposits

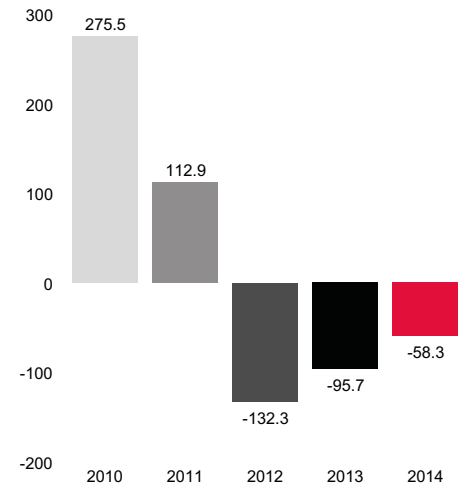
REVENUES (IFRS) in EUR million

1000



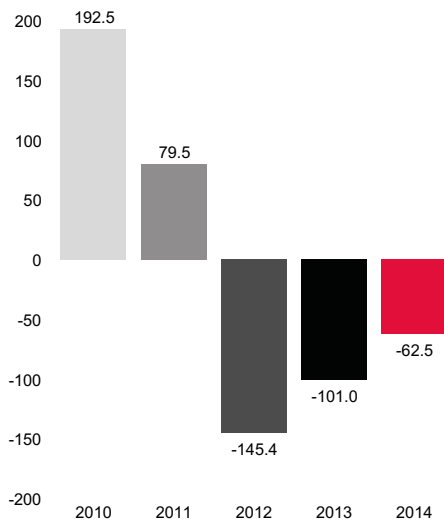
OPERATING RESULT (EBIT) in EUR million

400



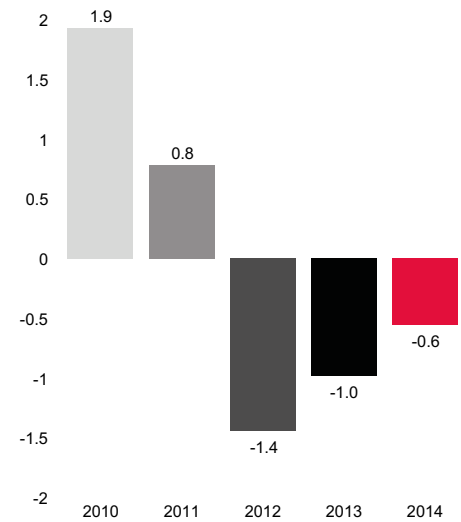
NET RESULT in EUR million

250

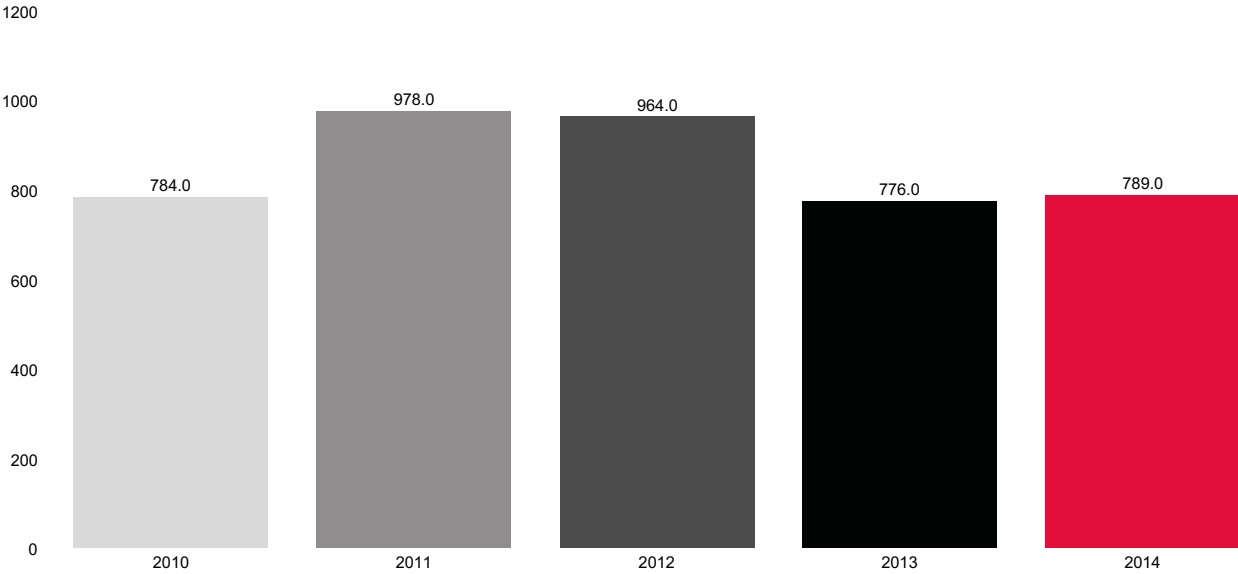


NET RESULT PER SHARE in EUR

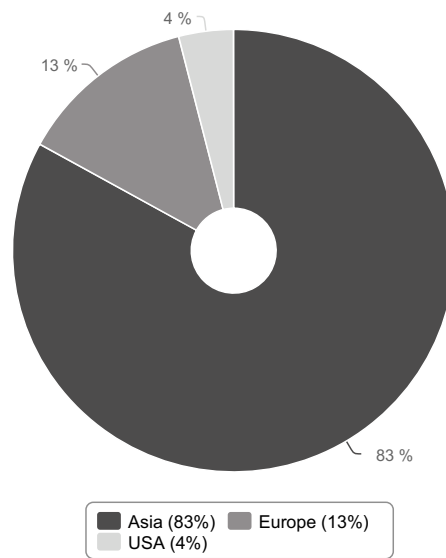
2.5



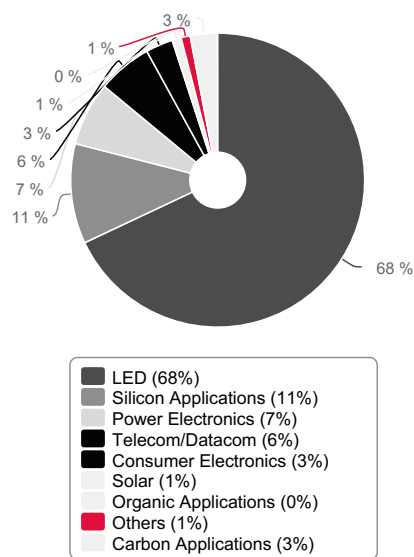
NUMBER OF EMPLOYEES



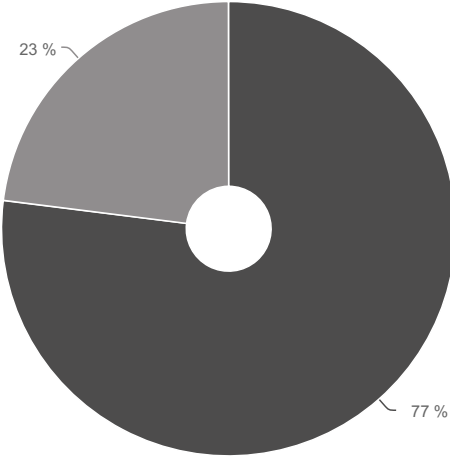
REVENUES BY REGION IN 2014



REVENUES BY APPLICATION IN 2014



REVENUES BY EQUIPMENT AND SERVICE IN 2014



■ Equipment (77%)
■ Spare Parts & Service (23%)
